EPSi™

Actionable Cost Improvement from EPSi

GET UNMATCHED ACCURACY AND SOPHISTICATION,
TAILORED FOR YOUR ORGANIZATION.

We understand how challenging it can be to establish credible data and tools to improve cost. Now's the time to develop the most accurate and sophisticated reports necessary to take specific actions and ensure accountability for the results. Using the unparalleled depth of our software, we can work with you to tailor the tools, to not only establish targets, but seamlessly monitor progress and adjust as needed.

Get the most precise costing data when it counts the most.

EPSi™ is the financial decision support partner for 25% of the U.S. market. We understand the challenges you have around finding and utilizing good cost data. Our years of experience have reinforced our opinion that each health system's cost data needs are unique – no one size fits all. So, our team of seasoned consultants will work with you to maximize our software's advanced data storage, processing, and algorithms to help you develop the most precise costing data before you begin any analytics.

Start a new chapter in your cost improvement strategy.

- Identify saving opportunities with greater depth and breadth of data, tools, and people.

- Take action based on good cost data (e.g., good costing tools) and operational insight.

- Engage stakeholders and keep them accountable with the right tools for establishing what the goals and targets need to be.

- Better understand when and why goals and targets are being achieved, and when they are not.

Our clients need new reports all the time, and at a moment's notice.

Get the full picture.

Actionable Cost Improvement is just part of an overall solution. The pressure on your organization to handle changing market conditions is too great to trust tools that only give you superficial insights. Get the most robust solutions available, from the most trusted provider in the industry.

Take better action with EPSi.

You can utilize our 300+ standard encounter fields to ensure you have all the patient data necessary for richer analysis and insight. Then, build service line and clinical analysis flags to stratify specific patient populations.

You'll define patient cohorts and cost categories using criteria relevant to your organization. Customizing our advanced reporting tools allows you to organize information in the views that will be most meaningful to your organization.

Identify saving opportunities with greater depth and breadth of data.

As the market shifts from fee-for-service to value-based care, having the right tools to identify and stratify patient populations and episodes of care is vital for finding cost and reimbursement opportunities. Our broad client base tells us that they really see the benefits from the unprecedented depth and breadth of the ESPi data model. These tools are at your fingertips with the Clinical Analysis Manager, included in EPSi's Product Line Analyst software. Our clients don't have to wonder what the costs are associated with gaps in care or in preventable negative outcomes, like readmissions.

We realize that one size does not, and will not fit every organization. You deserve a flexible solution. Through best practice guidance, our software is implemented in a manner designed for your specific organization, market, and labor force. And, with Data Extender, a unique value-added feature, you're able to bring in an unlimited amount of data elements from any source system.

To ensure all your needs are being met, we take pride in the industry experience held by our Services and Support teams. On average, anyone you talk to when you're looking for support will have over eight years of experience in the healthcare industry. You'll see the value immediately when you're always able to get best practice guidance on anything you're encountering.

Take action based on good cost data and operational insight.

We understand how important it is for you to be able to stay flexible regarding which types of data you need, and when. EPSi Costing supports multiple models, so you can use forecasted data or cost scenarios to accurately plan for operational changes, such as the impact of lowering a supply or labor expense. Reimbursement modeling is also an important aspect of determining cost saving opportunities; you get the most out of this data when you employ our unparalleled flexibility in creating reimbursement models.

To assist our clients keeping up with a constantly changing marketplace, we allow for modeling bundled payments. Our clients need new reports all the time, and at a moment's notice. Our solutions run daily costing, keeping everyone in the most up to date information. Once costing rules are defined, the system runs and calculates without intervention, taking mere minutes, rather than days and weeks.

Our costing solution has been considered best in class for over 16 years. It is proven and successful, and is able to handle all of the methodologies necessary. Integrated with the depth and breadth of our data model, our clients enjoy unparalleled cost results.

Engage stakeholders and keep them accountable.

Reports, long-range planning or service line budgets are only as valuable as they are accurate and actionable. Our customers value the depth and level of integration native to the EPSi Strategic Product Budgeting solution. This all-inclusive planning and forecasting tool uses the deep data and tools to more scientifically and accurately produce a forecast that is also completely tied to your organization's financials and operating budget. Because this module integrates deeply with additional EPSi modules, the goals and targets are more accurate and more actionable.

Better understand when and why goals are being achieved.

Your organization runs as one, deeply integrated whole. Which is why all the specialized solutions we bring, are also deeply integrated. You need to see when variances exist against the goals and plans proposed by your Strategic Product Budgeting module, and have the detailed data to immediately explain why the variance exists. EPSi's dashboard capabilities and tools tap deep into patient data, costing data, and reimbursement data to produce as many variance insights as necessary for you to clearly see how providers are performing against their targets and plans.

Deeper capabilities. Customizable outputs. Actionable insights.

As we continue to work with your team and understand your needs, we'll help you develop sophisticated reporting templates to easily identify and monitor areas for cost improvement – by provider, by episode of care, by productivity, or whatever makes the most sense for you.

When you partner with EPSi, you'll benefit from deeper and broader data and integrated capabilities, developed by our decades of experience. You'll most effectively reduce and maintain lower cost operations when you have elegant, automated reports running nightly that clearly communicate opportunities for action, adaptable to the emerging needs of the market.

See further at EPSi.io

Get more insight at info@epsi.io
Request a demo at demo@epsi.io

Get clarity. Go deep.

Healthcare delivery systems face increasingly complex demands on their financial organizations. The pressure is on to win while meeting new market requirements, from bundled payments, accountable care organizations and value-based care, to population health, increasing labor costs and the need to integrate across product lines. In today's market, a hospital's financial, operational and clinical leaders need to incorporate, analyze and utilize data to drive the organizational transformation required to succeed.

EPSi

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